

Hunter Highlights

Hunter "Speed Bay" Offers Optimum Alignment and Service Bay Performance



Hunter's new "Speed Bay" concept is the most economical long-term solution for shops performing alignment and undercar service. The *Speed Bay* incorporates the newest Hunter equipment designs and technology to provide optimum speed, efficiency, safety and cost effectiveness.

Key *Speed Bay* components include:

- Hunter PN Four-Wheel Alignment Pit Rack. The PN Rack itself is virtually maintenance-free when compared to conventional above-ground lift racks. It's the quickest way to get a vehicle to service height and provides fast and effortless access.

- Hunter DSP600PM Sensors with a pit-mount overhead camera configuration. DSP600 sensors offer faster, easier setup and instant measurements. Durable wheel-mounted targets require no calibration, no electronics or cables at the wheel and virtually no maintenance.
- A range of Series 811 and 811P-Plus Aligner computer consoles are available to design a *Speed Bay* configuration to meet a shop's specific service capability requirements.

Several nationally- and regionally-based service operators have adopted Hunter's *Speed Bay* concept for all new construction.

New W811P-Plus Designed for High Volume, Minimum Space, Maximum Capability

Hunter's new W811P-Plus aligner console is designed for high-volume service operations where minimum floor space and maximum service capability are primary requirements. The W811P-Plus mounts above the floor directly to the DSP600 Sensor camera tower or to an appropriate shop wall. Standard W811P-Plus features include a lockable computer storage space, more computing power, online capabilities, multimedia training and database subscriptions.



The W811P-Plus aligner is shown mounted to a pit wall (above) and an optional DSP600 Sensor tower (at left).

National Heavy-Duty Sales Staff Meets



Assisted by Training Department staff, Hunter Heavy-Duty Truck Product Manager Mitch Weller (above) introduced new equipment features to Hunter's Heavy-Duty Sales team (right).

Hunter continues to invest in its growing line of heavy-duty truck service products by providing ongoing training for a highly qualified sales team. During their annual meeting, held recently in St. Louis, Hunter's heavy-duty sales team enjoyed two days of classroom and hands-on coursework covering new technologies and enhancements to the heavy-duty product line. These Hunter Sales Representatives cover both the U.S. and Canada, and handle heavy-duty equipment exclusively.



TCI Celebrates Success of B400T-Equipped Shop



When TCI Tire Centers' Omaha location celebrated its annual open house, much of the day's activity centered around the tire retailer's recently acquired Hunter B400T Heavy-Duty Brake Tester. The invitation encouraged customers to bring their trucks in for a free computerized brake test, and many did. Installed in late 2002, TCI reports that the B400T has been an outstanding performer and provides key support for recently established service contracts that include UPS, the city of Omaha and the U.S. Postal Service.

The Hunter B400T provides TCI customers with a complete truck and trailer brake performance inspection in seconds.



City of Indianapolis Employs Hunter Brake Testing Technology for Safety and Efficiency



The city of Indianapolis cited safety and efficiency as its motivation for adding Hunter brake testing technology to its vehicle maintenance program. Transit buses, waste management trucks and fire engines now pass over a Hunter B400T Heavy-Duty Brake Tester as part of routine maintenance. A B400-equipped inspection lane performs the same service for city police cars and passenger vehicles. Suspension and shocks are tested on a Hunter SA400 Suspension Analyzer. A Hunter SS100 Sideslip Meter tests alignment. Soon after the installation, city technicians isolated misalignment and worn shocks as the cause of persistent and excessive police vehicle tire wear. An aggressive alignment and undercar maintenance program was added to the service schedule.

A Hunter B400T is the last stop for heavy-duty vehicles transiting this Indianapolis inspection and maintenance facility.

Hunter Visitors

American Tire Distributors

Pictured from left: ATD Regional Vice President **Jim Matthews**; Hunter Vice President of Sales & Marketing **Dave Smith**; ATD Regional Vice President **Larry Stoddard**; ATD Sr. Vice President of Sales & Marketing **Phil Marrett**; ATD Executive Vice President & CFO **Bill Berry**; ATD Vice President of Sales **Roland Boyette**; ATD Regional Vice President **Tom Gibson**; ATD Vice President of Operations **John Flowers**; ATD Regional Vice President **George Bender**; ATD Executive Vice President & General Manager **Mike Gaither**; ATD Regional Vice President **Jim Gill**; ATD Regional Vice President **Leon Sawyer**; ATD Regional Vice President **Tom Dawson**; ATD President/CEO **Dick Johnson**; ATD Sr. Vice President of Procurement **Dan Brown**; Hunter Southeast Division Manager **John Zentz**.



Automotive Maintenance and Repair Association

AMRA's recent Uniform Maintenance Communication Standards meeting to develop uniform service interval recommendations brought representatives from throughout the auto service industry to Hunter's St. Louis Research and Training Center. Committee co-chairs are **Lance David**, Midas (back row, sixth from right) and **Len Vogt**, Lenco (back row, fourth from right). **Larry Hecker** is AMRA President (front row, fourth from right)

and **Tom Placek** is AMRA Coordinator (back row, tenth from right). Hunter attendees included **Denny Bowen**, AMRA Secretary-Treasurer and member of the AMRA Motorist Assurance Program Board of Trustees (front row, seventh from right).

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A Publication of Hunter Engineering Company

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