

Hunter Highlights

News and
Trends of the
Automotive
Service Industry

Hunter Announces WA100 Configurations for HawkEye™ Alignment System



Hunter has introduced the WA100 series console for WinAlign® software-driven HawkEye™ wheel alignment systems. WA100 consoles are available in large, compact and column/wall-mounted cabinet configurations to fit a wide range of shop requirements. Seventeen- and 19-inch flat panel display monitors provide reliability and bright, clear image reproduction popular with technicians. Operating system software is Microsoft® Windows®. All WA100 systems are certified iShop and ASANET compliant.



Professional Tool & Equipment News has named Hunter's HawkEye™ PowerBay™ Express Alignment a winner of its 2008 Innovation Award. The award showcases new shop tools and equipment that help technicians work quicker, smarter and more efficiently.

2008 NADA Convention & Exposition — February 9 -



Hunter staffmembers were on their feet all four days of the 2008 National Automobile Dealers Association Convention & Exposition demonstrating the company's newest undercar service technologies to America's car dealers. Hunter's new HawkEye™ PowerBay™ Express alignment system was center-stage in the Hunter booth offering the dealers new ways to increase the speed, efficiency and profitability of their service operations.



Hunter's exhibit team included company executives, managers, engineers and training, sales and service staff from throughout the country.

Tullus Named Western Division Manager

Hunter Vice President of Sales & Marketing Dave Smith has announced the appointment of Chris Tullus to head the company's Western Division. Tullus is now responsible for all Hunter sales, service and training activities that take place within the division. This includes oversight of four Hunter sales and service regions and six regional training centers. Tullus joined Hunter as a sales representative in the Cincinnati Region and was appointed Los Angeles Regional Manager in 2006. Hunter's Western Division is headquartered in Los Angeles.



Chris Tullus, Hunter Western Division Manager



12, San Francisco



Hunter stood out among the hundreds of exhibitors in the Moscone Center. Hands-on demonstrations with multi-media support helped visitors quickly learn the newest features and benefits of Hunter equipment.



Hunter President Steve Brauer joined Edsel Ford II for a photo with some of the Hunter equipment on display at the Ford Rotunda exhibit.

Patents Awarded for Hunter's SmartWeight® Technology

Hunter has earned multiple patents on key components of its highly successful SmartWeight® wheel balancing technology. SmartWeight balancing provides substantial benefits to shop owners, technicians and vehicle owners by reducing the use of costly wheel weights by 30%-40%, increasing balancing efficiency and productivity while providing superior ride quality. SmartWeight balancing is a standard feature of all Hunter GSP series wheel balancers.



Weight Savings	
City	1234
State	CA
Shop	1234
Wheel	1234
Speed	1234
Spins	1234
Non-SmartWt	6120.00 oz.
SmartWt	4180.50 oz.
Savings:	1939.50 oz.
	31.7%
1 Weight Req'd	1296
No Weights Req'd	41

Hunter balancer software allows tracking of SmartWeight balancing weight savings. This shop example shows a weight savings of 1,939.50 oz., a 31.7% decrease of weight usage over conventional balancing methods. And, 53% of the wheels were dynamically balanced using only one weight, thereby increasing productivity.

Hunter Visitors



Hendrickson

Engineers and managers representing Hendrickson Co., maker of heavy-duty truck and trailer axles, recently visited Hunter's St. Louis Truck and Bus Safety Center to enhance their end-user service knowledge and exchange information with Hunter staff.

The Hendrickson group included **Bob Borsom, Gary French, Alonzo Horn, David Knapp, John Knutson, Brian Morris and William Nash.** Representing Hendrickson Trailer Division were **James Burrier and Rudy Jordon.**

The class was led by Hunter Heavy-Duty Instructor Greg Brock and Hunter Heavy-Duty Product Manager Mitch Weller.



Middle East Distributors

Hunter distributors from the Middle East recently visited Hunter's St. Louis Research and Training Center to participate in a program led by Hunter Product Manager Amin Alasgarli.

Pictured from left are: Amin Alasgarli; **Pratheep Pilla** and **R. Sethuram**, Technical Trading Company, Oman; **Fadi Ali Alkato**, National Equipment Co., Kuwait; **Omar Kamdi Zarour**, Optimal for Trading & Automobiles, Jordan; **G. Elbassiouni**, Elbassiouni & Co., Egypt; and **Pazhankarai Sridhar**, Qatar Trading Co., Qatar.



Discount Tire

Hunter President Steve Brauer, Phoenix Regional Manager Rick Chilton and Product Manager Dave Scribner led Discount Tire's Mike Kmetz and some of his key staff members on a tour of Hunter's St. Louis facilities prior to a review of new undercar service equipment.

Pictured from left are: Discount Tire Technical Applications Specialist **Josh Sorte**; Dave Scribner; Discount Tire Equipment Supply Specialist **Terry Riggs**; Discount Tire Technical Applications Supervisor **Gary Reude**; Discount Tire Senior Vice President Service Operations **Mike Kmetz**; Rick Chilton; and Steve Brauer.

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