

Hunter Highlights

News and Trends of the Automotive Service Industry

New Hunter WinAlign® 9.0 Software Drives Faster Service and Greater Profitability



The Live Ride Height Measurement Kit option includes four body-mounted targets. When installed, the measurements are instantly displayed on the aligner screen in a dynamic 3-D model.

The newly released version 9.0 of Hunter's award-winning WinAlign® alignment software supports new features and capabilities that can increase profitability by speeding alignment service and addressing new OEM service requirements.

Live Ride Adjustment Feature for Hunter DSP600 Sensors

This exclusive, patented feature lets technicians use live measurements to *adjust*, jounce and confirm vehicle ride height in as little as one trip around the vehicle! When used with WinAlign Tuner™ software it is an ideal tool for modified vehicle service. It also enhances Hunter's patented Suspension Body Dimension Audit feature for checking vehicle alignability.

Wheel-Off Adjustment and JackDetect™ Features

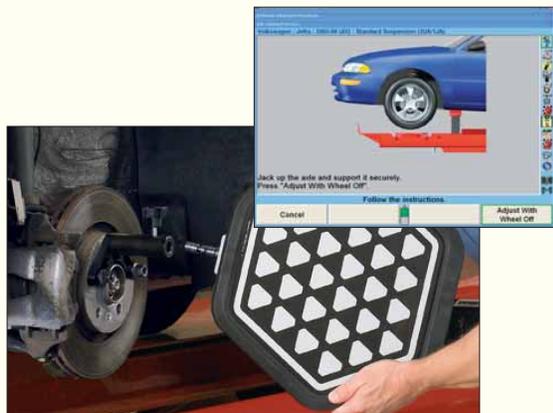
Easier and more accurate adjustments are possible with the wheel out of the way on more than 30% of vehicles in production. The **JackDetect** feature saves adjustment time by automatically triggering the "jack up" mode when the vehicle is raised.

Cordless Remote Indicators

Technicians can maintain complete control and unencumbered cordless communication when making adjustments underneath the vehicle. A "Plus" model allows the transmission of additional vehicle measurements to the aligner.

Enhanced Adjustment Screen Displays

New software screens provide additional orientation and instant access to bar graphs in the Virtual View display mode.



When the vehicle is raised for Wheel-Off Adjustment, the JackDetect™ feature automatically switches to "jack up" adjustment mode. Wheel-Off Adjustment Adaptor Kit options allow sensors or DSP600 targets to be mounted directly to the hub.



The Cordless Icon Remote Indicator, at bottom, and the Cordless "Plus" Remote Indicator function as a remote control from anywhere underneath or around the vehicle.

New PowerSlide™ System Saves Alignment Technicians Time and Effort, Prevents Accidental Damage



Newly introduced PowerSlide™ turnplates, pictured at left, are an optional component of the PowerSlide system. PowerSlide turnplates and slipplates are both operated by the electronic locking control located on the rack console, pictured at right. An indicator light shows if the plates are locked or unlocked.

Hunter has introduced a new PowerSlide™ system for RX-series lift racks that makes wheel alignment faster and more efficient by eliminating the number of trips the technician must take around the vehicle when completing an alignment. The system also helps eliminate costly accidental damage when vehicles are driven off of the alignment rack with the turnplates and/or slipplates unsecured.

The PowerSlide system electronically actuates front turnplate and rear-wheel slipplate pins using a button located on the lift control console, eliminating the

need to do it manually for each wheel. The Powerslide system automatically locks when the vehicle is lowered so it is impossible to drive off with the turnplates or slipplates unpinned.

An integrated turnplate bridge even further eliminates steps required to align vehicles when using Hunter DSP600 camera-based sensors. In all, the system can reduce technician's trips around the vehicle when completing an alignment from as many as eight to as little as three.

Autotec Prix 2006 Honors Hunter SmartWeight™ Balancing Technology at Largest Central European Exhibition

The SmartWeight™ balancing technology exhibit at Autotec 2006 in the Czech Republic, produced by Hunter distributor Ad Technik, has been awarded the Autotec Prix 2006. The award is presented in conjunction with the Autotec trade fair, one of the largest auto and truck industry exhibitions in Central Europe. Autotec is staged biennially in Brno, the second largest city in the Czech Republic, and records visitors and exhibitors from nearly 40 countries.

Ad Technik is the exclusive distributor of Hunter equipment in the Czech Republic providing sales and service support of Hunter products to a rapidly growing automotive market.

SmartWeight balancing, now available on all Hunter GSP-series wheel balancers shipped worldwide, is new Hunter technology that changes the way wheels are balanced. Smartweight balancing saves shops money on both material and labor costs. It reduces wheel weight use by 35% or more and maximizes productivity by reducing the time it takes to balance most wheels.



With the Autotec Prix 2006 are from left: Ad Technik partners Jiri Kyselák and Stanislav Jirásek, Hunter International Regional Manager Kevin Dillon and Ad Technik partner Milos Slepicka.



Hunter Inspection Lane Point-of-Sale Kit Helps Shops Increase Repair Authorizations

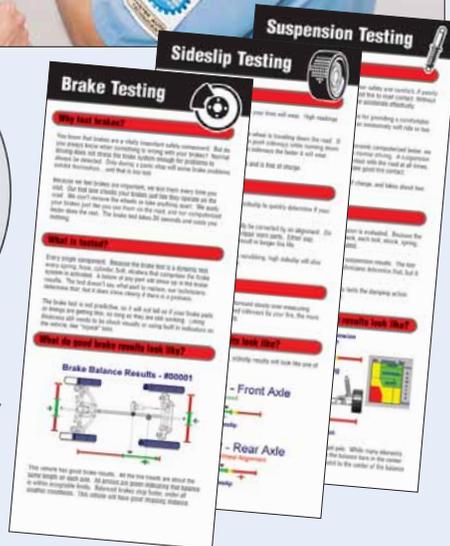


Hunter's new Inspection Lane Point-of-Sale Kit can help shops capture more repair authorizations for needed service uncovered by its inspection lane equipment. The kit focuses on customer communication at the point of sale as well as promotion and advertising of the inspection lane services. It includes customer information flyers that explain each of the inspection lane services and a promotional CD that contains artwork and photography for creating banners and print advertising. A comprehensive training manual, designed to teach service advisors how to begin increasing sales right away, is also included. The kit is shipping with all new Hunter inspection lane equipment and can be reordered through Hunter sales representatives.

The Service Advisor Training Manual provides script-based instruction designed to increase the service advisors' comfort level with the inspection lane sales process and able to generate more work sooner.



These customer flyers were created by Hunter as a reference to support and verify the service advisor. They explain what is tested, provide examples of passing and failing test results and suggest what action the shop can take.



New Hunter Heavy-Duty Truck Jack Provides 35,200 Lbs. of Lifting Power for Pit Rack Systems

Hunter has introduced a new jack system for its heavy-duty pit racks that offers speed, efficiency and exceptional lifting power when servicing heavy-duty trucks.

The new Heavy-Duty Pit Jack fits the Hunter PT Pit Rack and the PF Pit Rack with optional T-extension. It is an integrated rolling system that can service the entire length of the vehicle, depending on the pit configuration selected. With a total lifting capacity of 35,200 lbs., or 17,600 lbs. per cylinder, the air-powered/hydraulically-driven cylinders are adjustable from side-to-side, offering single- or dual-point jacking capability. Accessories and adaptors are available to meet a range of service and vehicle lifting requirements.

Hunter offers a range of pit and above-ground, general-service and wheel alignment lift racks designed to meet the specific requirements of shops servicing the heavy-duty truck market.



Hunter Visitors



Les Schwab Tires, Midway Equipment

Les Schwab Tires/Midway Equipment Assistant Manager **Mike Carnahan** and Store Service/Purchasing Agents **Terry Holmes** and **Tim Gannon** toured Hunter facilities and received new product updates from Hunter staff during a recent visit to St. Louis.

Pictured from left are : Mike Carnahan, Terry Holmes, Tim Gannon and Hunter Portland Regional Manager David Newton.



Euro-Siv-Import

Hunter recently conducted an extensive training program for employees and regional dealers of Euro-Siv-Import, one of the largest distributors of Hunter equipment in Russia, Kazakhstan and Belarus. Euro-Siv also supports its own sales and service organizations and training center.

American Automobile Association and Greenway Automotive Group

Greenway Automotive Group Director of Fixed Operations **Thomas Valk** and AAA Clubs Development Manager **Mike Gill** toured Hunter facilities and reviewed a range of products of interest to both organizations.

Pictured from left are: Hunter Product Manager Pete Liebetreu, Thomas Valk, Mike Gill and Hunter Orlando Regional Manager Mike Green.



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A Publication of Hunter Engineering Company

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