

Hunter Highlights

News and
Trends of the
Automotive
Service Industry

Hunter Introduces the Auto34 Leverless Tire Changer to Service Challenging Tires and Wheels



Unique 3-button control panel makes operation simple.

No levers needed!



The tool head guides itself into the bead seam ...



... and gently lifts the tire bead over the rim edge.



Hunter's new Auto34 leverless tire changer services the largest and most difficult wheel/tire combinations with ease. Years of research and development make the Auto34 the technology of choice for shops that service performance and custom wheels, including difficult low-profile and run-flat combinations.

✓ **Protects Tires and Wheels From Costly Damage**

Hunter's leverless technology eliminates tedious steps, forceful prying, and bead stress during mounting and demounting. This approach minimizes damage risk to the tire/wheel combination and injury risk to the operator.

✓ **Easy and Intuitive Operation**

Three up/down control switches and a rotation pedal control virtually all operations. Operators can become highly proficient in a short period of time.

✓ **More Power, Largest Capacity**

Industry-leading power and capacity specifications allow Auto34 owners to change the largest wheels (up to 34 in.), the largest tires (up to 54 in. diameter) and the stiffest sidewalls in the marketplace today.

Hunter Sales and Service Top Performers

2007-2008 Lee Hunter Service Award Recipients



Front row, from left:

Matt Wise
Matt Stevenson
Mike VanCuren
Chris Achatz

St. Louis Region
Denver Region
Washington Region
Orlando Region

Kevin McNamara
Steven Langner

Phoenix Region
Cincinnati Region

Robert Ramsey
David Kincade
Kaleb Silver
Charles Bullock Jr.
Tom Ryan Jr.
Ed Grasso
Michael DeStefano
Greg Bacon
Dave Smith

Chicago Region
Atlanta Region
New Orleans Region
Hunter Denver Regional Mgr.
New York Region
Philadelphia Region
New York Region
Denver Region
Hunter Senior Vice President

Middle row, from left:

Dan Matheny
Ed Foster
Thomas Dello Iacono
James McElduff
Gregg Donatell
Michael Morris

Phoenix Region
Minneapolis Region
Dallas Region
Charlotte Region
Minneapolis Region
Phoenix Region

Back row, from left:

Steve Brauer
Scott Syndergaard
Rich Huff
Scott Kohler
David Fox
Scott Engelhardt
Jay Savage
Jeffrey Pincher

Hunter Chairman
Phoenix Region
Cleveland Region
St. Louis Region
Cincinnati Region
Minneapolis Region
Washington Region
New York Region

Not pictured:

Robert Stenger

Washington Region

Twenty-seven Hunter Service Representatives and twenty-two Hunter Sales Representatives were honored recently for performance that exceeds the highest company standards during 2007-2008.

The Lee Hunter Service Award was presented to the Hunter Service Representatives who consistently improved the quality of their work and achieved the highest customer satisfaction ratings.

Hunter's President's Club recognized the Hunter Sales Representatives who achieved the highest sales performance and customer satisfaction ratings.

As an incentive and reward, Hunter treated all award recipients and their spouses to a weekend retreat in Palm Beach, Florida.

2007-2008 President's Club Members



Front row, from left:

Jeff Murray
Darcy Tallon
Steve Harris
Steve Johnson
Gary Stone
John Wier Shirey

Nashville Region
Orlando Region
Orlando Region
Atlanta Region
Atlanta Region
Charlotte Region

David Shackelford
Ralph Donovan
Jim McWilliams
David D'Agrosa

New Orleans Region
Houston Region
Houston Region
St. Louis Region

Jim Olszewski
Fred Goepel
Jimmy Williams
Jon Tone
John Zentz
Steve Brauer
Bo Holleman

Cleveland Region
New York Region
Dallas Region
Portland Region
Hunter South East Division Mgr.
Hunter Chairman
Houston Region

Middle row, from left:

Ron Wilkinson
Ed Kiefer
Pat Stuart

Orlando Region
Pittsburgh Region
Phoenix Region

Back row, from left:

Dave Smith
Joe Restifo
Vincent Rutigliano
Richard Peabody

Hunter Senior Vice President
Phoenix Region
New York Region
New York Region

Not pictured:

Dan Matheny

Phoenix Region

Hunter Heavy-Duty Sales Representatives Meet at The Mid-America Trucking Show

Hunter timed its 2008 National Heavy-Duty Sales Meeting to coincide with the 2008 Mid-America Trucking Show, March 27 to 29, in Louisville. After receiving a first look at Hunter's newest truck service technology, the company's 22 U.S. Heavy-Duty Sales Representatives went to work demonstrating it on the MATS show floor.

Hunter's new truck wheel balancer prototype was a crowd favorite stirring conversation throughout the show. The soon-to-be-released product introduces Hunter's load roller technology to the heavy-duty truck industry and establishes a new standard for in-shop truck wheel vibration management. The machine will offer shops greater potential to profit from servicing balance and non-balance related wheel vibration.

Hunter's growing line of Class-8 service equipment includes:

- ✓ Wheel alignment systems
- ✓ Tire changers
- ✓ Wheel balancers
- ✓ Automated, drive-through brake and sideslip testers



Iowa-based Hunter Heavy-Duty Sales Representative Bob Bucklin demonstrates Hunter's new truck wheel balancing technology at the Mid-America Trucking Show.



Hunter Heavy-Duty Sales Representatives used a special truck chassis fabricated by company engineers to demonstrate actual truck and trailer alignment procedures. The chassis is elevated on a Hunter RKHD Heavy-Duty Power Rack.

Hunter University Trains Shop Staff On-Line

Hunter makes auto service training available online, 24-hours a day, for novice and advance technicians wishing to increase their knowledge and upgrade their skills. Hunter University e-learning courses cover a wide range of study, including:

- ✓ Alignment fundamentals
- ✓ Vibration fundamentals
- ✓ ASE test preparation
- ✓ Vehicle maintenance and general service topics

Detailed graphics and video help the students learn quickly. The courses are an ideal supplement to Hunter's instructor-led training.

A full course catalog and registration can be accessed by clicking "Training" at: www.hunter.com.



Technicians can access Hunter University from any computer that is linked to the Internet, including Hunter alignment consoles.

Hunter Visitors



Les Schwab

Les Schwab Training Manager **Al Dallas** and Assistant Manager **Mike Carnahan** visited Hunter to review the newest alignment and wheel service technologies.

From left: Hunter Chairman Steve Brauer, Hunter Director of Product Management Denny Bowen, Al Dallas, Hunter Portland Regional Manager David Newton, Mike Carnahan, Hunter Western Division Manager Chris Tullus and Hunter Senior Vice President Dave Smith.



American Honda Motor Co.

American Honda Motor Co. Manager, Service Technology **Wayne Waskiewicz** joined Hunter's product, service and training managers to review new Hunter equipment designed for Honda service departments.

From left: Hunter Director of Product Management Denny Bowen, Hunter Product Manager Pete Liebetreu, Wayne Waskiewicz, Hunter National Service Manager Jeff Piel, Hunter Director of Training Byron Morgan and Hunter Western Division Manager Chris Tullus.



SkillsUSA

The Automotive Services Technology Committee of SkillsUSA met at Hunter to plan the organization's upcoming student competition and education events.

From left: **Brian Moore**, American Honda Motor Co.; **Cecil Williams**, Chrysler Corporation; **Natalie Schoonover**, Coordinating Committee for Automotive Repair (CCAR); **Richard Todd**, MAC Tools; **Scott Norman**, Pittsburg State University; **Ron Downing**, Pittsburg State University; **Bob Slovey**, General Motors Corporation; **E. J. Bock**, Snap-on Industrial; **Dee Riegler Torres**, Coordinating Committee for Automotive Repair (CCAR); **James Merryman**, Toyota Motor Sales, U.S.A.; **Steve Pulcheon**, Snap-on Inc.; **Vince Williams**, General Motors Corporation-ASEP; **Roger Creason**, Hunter Engineering Company; and **Bill Tuttle**, AYES, Inc.

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