

Hunter Highlights

News and Trends of the Automotive Service Industry

Lee Hunter Award Honors Service Excellence



The Lee Hunter Service Award recipients are pictured here with (back row, from left) Hunter's Director of Product Management Denny Bowen, National Service Manager Jeff Piel, Director of Quality Ed Trenary, Executive Vice President Nick Colarelli, (back row, 9th from left) Cincinnati Regional Manager Chris Tullus and (back row, right) Hunter Vice President of Sales & Marketing Dave Smith.

Hunter has named 30 members of its independent service organization as recipients of the 2005-2006 Lee Hunter Service Award. The award is presented annually to a select number of Hunter service representatives for performance that exceeds the highest standards and achieves the highest levels of customer satisfaction.

Every Hunter service representative is eligible to receive the award. This year's recipients celebrated their achievements with their spouses at a four-day resort weekend in Florida, provided by Hunter.

2005 - 2006 Lee Hunter Service Award Recipients

Greg Bacon
Kevin Belisairo
Randall Blessing
Mike Bourett
Jim Bowie
Ed Clark
Bob Copper
Mike DeStefano
Greg Donatell
Ed Foster

Denver Region
Denver Region
Philadelphia Region
St. Louis Region
Houston Region
Detroit Region
Washington Region
New York Region
Minneapolis Region
Minneapolis Region

Dave Fox
Tracy Fryman
Tim Hardy
Dennis Haynes
Rich Huff
Gary Jordan
Harold Keiner
Scott Kohler
Matt Maxwell
Rick Rachon

Cincinnati Region
Cincinnati Region
Los Angeles Region
Denver Region
Cleveland Region
Charlotte Region
Pittsburgh Region
St. Louis Region
Minneapolis Region
Washington Region

Jay Savage
Kaleb Silver
Bob Stenger
Sherman Strootman
Scott Syndergaard
Warren Tomanpos
Gordon Trainer
Mike VanCuren
Bill Weising
Randall West

Washington Region
Atlanta Region
Washington Region
Minneapolis Region
Phoenix Region
San Francisco Region
Houston Region
Washington Region
Philadelphia Region
Nashville Region



Service Representative Greg Donatell of the Minneapolis Region is shown here receiving his unprecedented twenty-first Lee Hunter Service Award from Hunter President Stephen Brauer. Donatell has earned the award during each of his twenty-one years of service.

Experienced Representatives Deliver Quality From Industry's Largest Dedicated Service Organization

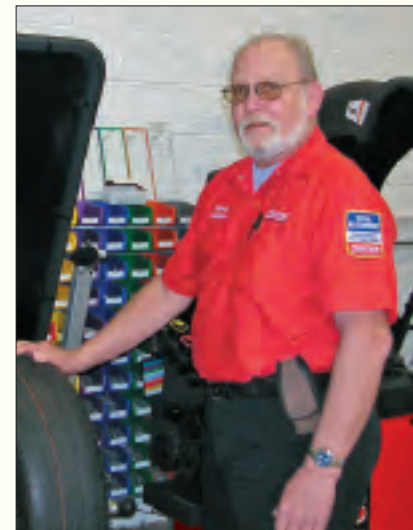
Three of Hunter's approximately 300 service representatives reached or exceeded thirty years of service in 2006. They are indicative of the exceptionally high level of experience available within the organization as a whole. In fact, among those past their first year, the average time on the job is seven years. Nearly thirty percent have been with the organization 15 years or more and many are in the 20-plus-years category.



Bob Fladung, Minneapolis Region, 35 years of service



Randy Kaid, Detroit Region, 30 years of service



Dave Capistran, Chicago Region, 31 years of service

Germany's Largest Tire Seller Chooses Hunter Aligners



Pictured at left, Stephan Schenk, Workshop Manager for ATU Nuernberg (right), is shown with the Hunter aligner and DSP600 camera sensor configuration specified for all new Auto Teile Unger outlets in Europe.



Auto Teile Unger (ATU), Germany's largest independent retail tire outlet has chosen Hunter DSP600 camera-based alignment technology to equip all of its new shops and to replace conventional alignment systems when upgrading its existing shops.

ATU has built an impressive chain of more than 500 company-owned outlets in the Federal Republic of Germany since the company's founding 20 years ago. The company plans to add 50 outlets in Germany in 2006 and additional outlets in Italy, Holland, Austria and the Czech Republic.

At ATU Headquarters in Weiden, Germany, Managing Director for Hunter Deutschland Martin Adams said, "We are delighted that such a high-profile and professional organization as ATU should select us as its preferred alignment equipment supplier. We could not have wished for a stronger testimonial for Hunter alignment technology within the tire outlet sector." Adams also presented Mr. Josef Zintl, who is responsible for ATU Workshop Equipment, with a plaque inscribed to commemorate the first DSP600 installation in Wangen, Germany.

Largest-Ever Asia-Pacific Distributor Meeting Launches New Products for Fast Growing Region

Hunter's Asia-Pacific distributors recently gathered in Kuala Lumpur, Malaysia to preview new products and plan their release into some of the fastest growing and most competitive markets in the world. The meeting attendees represent Hunter products in 14 countries including Australia, People's Republic of China, India, Indonesia, Japan, Malaysia, New Zealand, Philippines, South Korea, Singapore, Taiwan, Thailand and Vietnam. The new Hunter equipment designs are engineered to accommodate the region's widely ranging market demands with robust features for performance, speed, durability and economy.

More than 55 people attended the two-day event hosted by Newera Equipment Supply Sdn. Bhd., the Hunter equipment distributor in Malaysia.



Hunter International Technical Manager Pat Callanan conducts one of the many new product introductions on the meeting's agenda.

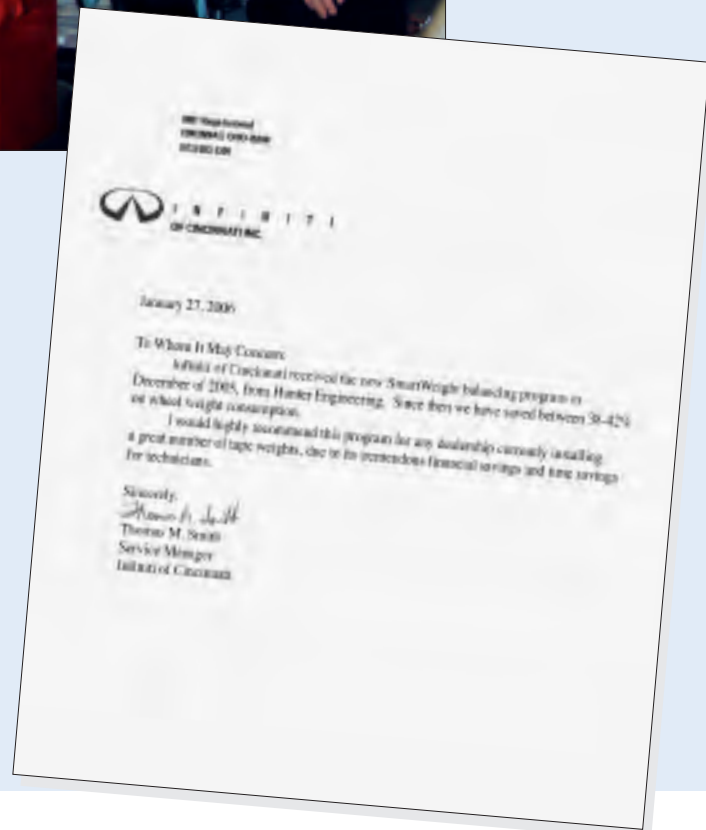


SmartWeight™ Feature Saves Dealer 40% on Wheel Weight Costs

Tom Smith, Service Manager of Infiniti of Cincinnati, recently calculated wheel weight savings of 38-42% after putting hundreds of spins in his Hunter GSP9700 balancer equipped with the new SmartWeight™ balancing feature. Smith called the savings “tremendous” and especially recommended the feature to shops like his that primarily use more costly tape weights. Service operations throughout the country are reporting similar savings in weight use and technician time when using the SmartWeight feature to achieve the optimum balance and ride quality. The SmartWeight feature can be purchased with or installed on Hunter GSP wheel balancers.



From left, Infiniti of Cincinnati Service Manager Tom Smith, Hunter Service Representative Ted Patterson and Hunter Cincinnati Regional Manager Chris Tullus.



New England's Largest Garage Equipment Supplier Celebrates 20 Years as Hunter Distributor

LAPPEN'S GARAGE EQUIPMENT DIVISION
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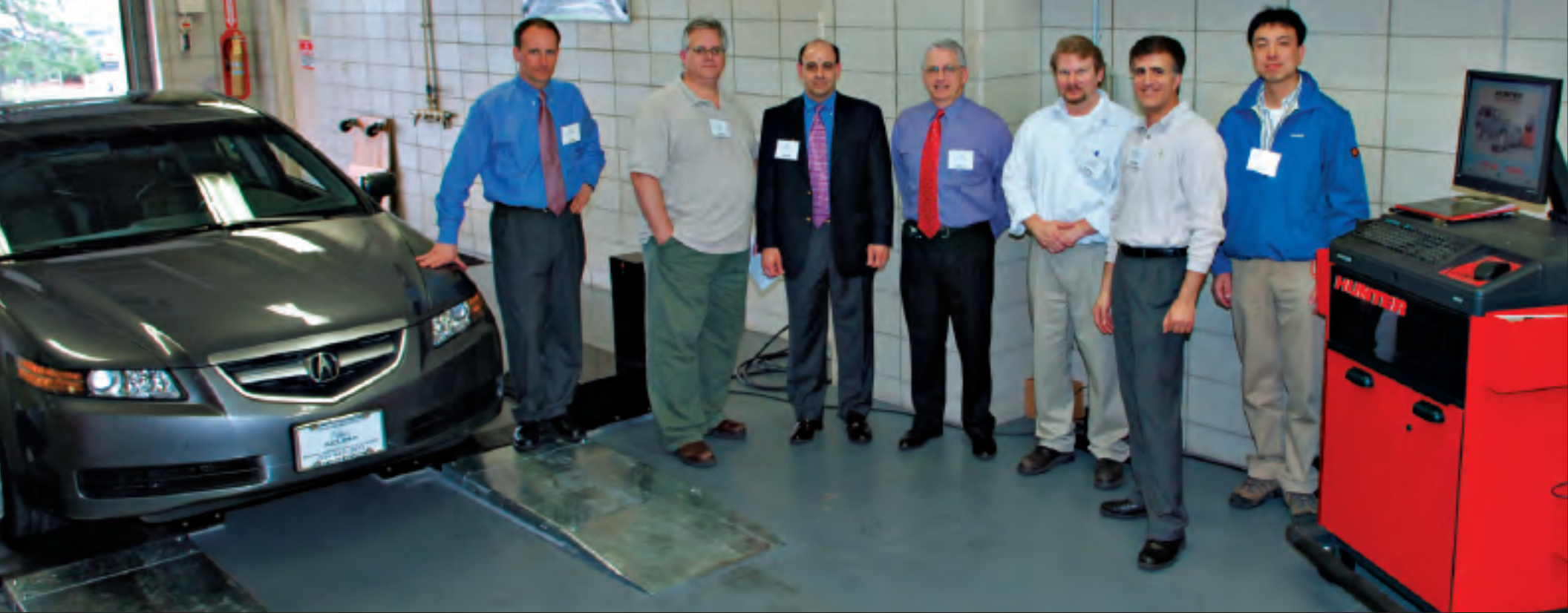
The Lappen team includes: Ed Lappen, current company president and grandson of company founder Levi Lappen; Ed's uncle Harvey Lappen, who continues to work at the company after more than 50 years; and Ed's brothers, Michael and Harris.

Lappen's Garage Equipment Division, the Quincy, Massachusetts-based supplier, recently achieved a benchmark of 20 years as a Hunter distributor. Since 1985 Hunter and Lappen's have partnered to deliver undercar service equipment throughout the greater Boston area.

Founded by Levi Lappen in 1928 to sell auto parts and accessories, Lappen's Auto Supply Co. Inc., developed a reputation for delivering any part quickly. As a Hunter equipment distributor, Lappen's keeps that reputation intact. Its large inventory of Hunter products means same-day delivery for many equipment choices.

Lappen's recently sold its retail auto supply stores, but its Garage Equipment Division is still family-owned, led by family members who apply the same formulas that made the company such a successful parts supplier.

Hunter Visitors



Honda of America

Honda of America Staff Engineer **Nabeel Alsharaiha**, Maintenance Coordinator for Vehicle Quality **Donald Oney**, Production Manager **Ron Ridge** and Staff Engineer **Shinichiro Nagasawa** made up the team who traveled from Marysville, Ohio to review Hunter inspection lane equipment capabilities. Pictured from left are Hunter Product Manager Pete Liebetreu, Donald Oney, Hunter Cleveland Regional Manager Frank Ponte, Hunter Sales Representative Tobin Clark, Ron Ridge, Nabeel Alsharaiha, and Shinichiro Nagasawa.



Iyasaka Limited

Led by company Vice President **Hachiro Yajima** and Assistant Manager of Merchandise **Toru Tsurukawa**, Iyasaka Limited, the distributor of Hunter products in Japan, brought some of its customers on a visit to Hunter company headquarters in St. Louis.



From left: Iyasaka Ltd. Managing Director Marketing Department **Isao Aizawa**, Iyasaka Seiki Co. Limited Engineer **Yoshito Yamamoto**, and Hunter Asia-Pacific Regional Manager **Alan Kennedy**.



Iyasaka Ltd. Vice President **Hachiro Yajima** presents a samurai kabuto (helmet) replica to Hunter's Director of International **Wes Wingo**.

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