Hunter Highlights

News and Trends of the Automotive Service Industry

New Hunter On-Car Brake Lathe Cuts Rotors <u>Faster</u>!

Hunter's recently introduced OCL400 On-Car Brake Lathe applies exclusive Hunter technology and patented features to cut rotors faster, provide higher quality brake service and handle a wider range of vehicle types.

- ServoDrive[™] Variable Spindle Speed, an exclusive Hunter feature, lets operators vary speed and rotational torque during computerized compensation and machining. Rotors can be cut in half the time it takes other lathes. Chatter can be resolved during cutting and vehicles equipped with Eaton "locker" differentials (GM light trucks and SUVs) can be machined without removing driveline components.
- Pro-Comp[™] Computerized Compensation Push a button, make a single point adjustment and the lathe compensates for lateral runout. The digital readout verifies the adjustment.





Computerized Compensation speeds adjustment for lateral runout, minimizes errors and eliminates guesswork.

ServoDrive variable spindle speed adjustment gives operators a range of options to speed service and improve quality.

DSP600 Alignment Pits Help Boost Belle Tire Productivity and Profits



Belle Tire, the tire and service retailer based in Allen Park, Michigan, continues to employ Hunter's newest alignment technology to improve the speed, efficiency, quality of service and cost effectiveness of its operations. At all of its new locations Belle Tire specifies dual Hunter PN Pit Alignment Bays that feature Series 811 alignment consoles and a DSP600PMW dual sensor configuration. Hunter DSP600 Sensors' unique application of digital imaging technology increases productivity and profitability by speeding alignment and reducing

maintenance and downtime. Hunter's Windows®-based Series 811 aligner console provides exceptional computing power, vehicle information and multi-media capabilities that help shops earn more profit on each alignment job. The virtually maintenancefree PN Pit configuration is the quickest and easiest way to get a vehicle to alignment height. A 63-inch deep center pit provides easy access to the vehicle's underside. The "walkaround" pit provides effortless access to wheels for service and alignment work.

Chicago-Area Heavy-Duty Service Operator "Heads to the Races" On Hunter



Victor Avalos (left) and Consuelo Duron, accept a pair of tickets to the NASCAR Nextel Cup race at Las Vegas Motor Speedway from Hunter Sales Representative John Porter.

Victor Avalos, owner of A&P Truck Service in Cicero, Illinois, enjoyed a NASCAR tour package for two to Las Vegas in March, compliments of Hunter. Avalos' name was drawn from hundreds of entries in Hunter's "Head to the Races" heavy-duty truck alignment equipment promotion mailed to truck shops throughout the U.S. and Canada late last year. A 30-year veteran of heavy-duty truck service, Avalos started his business in Cicero two years ago. A&P specializes in suspension work, brake service, engine repair and transmission service for heavy- to medium-duty trucks. The prize included travel to Las Vegas, lodging and reserved seats at both the Nextel Cup and Busch Series races at the Las Vegas Motor Speedway.

Factory Training Keeps Hunter Sales and Service Teams in Peak Form



Hunter's Factory Training Program brings Sales and Service Representatives to company headquarters on a regular basis to upgrade their skills and knowledge of the newest technology and service procedures. National Service Manager Matt Wise conducts this service class module.

Sales Representatives Bruce McKinney (New Orleans Region), John Porter (Chicago Region) and Mike Shackelford (New Orleans Region) prepare to cut a rotor using Hunter's new OCL400 On-Car Brake Lathe.



Hunter Visitors



Lappen Automotive

Pictured from left: Hunter Northeast Division Manager **Doug Woolverton**; Hunter Boston Regional Manager **George Ryan**; Hunter Vice President of Sales & Marketing **Dave Smith**; Lappen Automotive owner **Ed Lappen**; Hunter Vice President of Finance **Joe Staniszewski**.

TBC Corporation

Pictured from left: Big O Tires Director of Purchasing Leroy Martin; Tire Kingdom Director of Construction & Property Maintenance Tim Barker; Big O Tires Manager of Procurement Non-Tire Martin Woodrum; Hunter Orlando Regional Manager Mike Green; TBC Vice President Product Procurement Andy Dudash; Hunter Vice President of Sales & Marketing Dave Smith; Tire Kingdom Vice President -Merchandising Planning Lynn Parker; Hunter President Steve Brauer.





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